

INITIATIVE

The drive for growth and improvement, initiative underpins many other core competencies. Individuals with initiative strive to influence events in their organizations and beyond.

STRATEGIC THINKING

Take a "big picture" view of one's business and responsibilities; incorporate a broad range of factors in decision-making.

BUILDING NETWORKS

Identify and nurture internal and external relationships, widening one's network and leveraging this network for goal attainment.

VISIONING/SETTING DIRECTION

Understand where a business must go to be successful with the ability to share this vision with clear direction that guides and energizes others.

DEVELOPING OTHERS

Mentor and coach team members to develop their leadership skills through the effective delegation of challenging assignments.

BUILDING HIGH-PERFORMING TEAMS

Form a team capable of achieving organizational goals through prudent staffing and team-member development.

DRIVING FOR RESULTS

Overcome barriers to success, push oneself and others.

RISK TAKING

Challenge the status quo and traditional ways of doing things in support of business goals.

TOUGH-MINDED

Make hard decisions and address issues directly, empower team members to do the same.

COMMUNICATING AND LISTENING

Communicate clearly in speech and writing; hear and understand alternative points of view before issuing a response.